



MCEDA Annual Report 2010-2011

MORGAN COUNTY ECONOMIC DEVELOPMENT ASSOCIATION

Morgan County's New & Expanding Industry Investment Surpasses \$560 Million for 2010-2011

During fiscal year 2010-2011, October 2010 to September 2011, Morgan County had two new industries, 16 non-confidential expansions and nine confidential expansions or equipment upgrades announced for a total of **\$560,308,094** and **402 new jobs**. *See chart below.

Morgan County is a consistent leader in Alabama in existing industry expansion and is currently home to 157 industries, including 17 Fortune 500 companies and nine Global 500 companies. Based on MCEDA's 2010 calendar year numbers, the Alabama Development Office ranked Morgan County #2 in the State for expanding investment and #3 for overall investment. 2011 numbers look to be just as good or better.

With the economic downturn behind us, our companies are moving forward and hopefully this is just the beginning of continued growth in Morgan County!

<u>NEW COMPANIES</u>	<u>CITY</u>	<u>INVESTMENT</u>	<u>JOBS</u>
Excel Interior Door	Hartselle	\$ 2,900,000	35
Polyplex USA	Decatur	\$187,000,000	150
TOTAL New Companies:	2		
TOTAL Investment & Jobs:		\$ 189,900,000	185

<u>EXPANDING COMPANIES</u>	<u>CITY</u>	<u>INVESTMENT</u>	<u>JOBS</u>
3M Company	Decatur	\$ 39,700,000	0
AlphaPet Inc.	Decatur	\$ 12,000,000	12
Ascend Performance Materials	Decatur	\$ 6,500,000	0
Ascend Performance Materials	Decatur	\$ 28,750,000	3
BP Decatur Site	Decatur	\$ 13,400,000	0
Bunge North America	Decatur	\$ 85,000,000	45
General Electric	Decatur	\$ 59,000,000	0
Hexcel Corporation	Decatur	\$100,000,000	25
INEOS (now Styrolution America, LLC)	Decatur	\$ 5,500,000	0
MICOR Industries, Inc.	Decatur	\$ 400,000	15
Nucor Steel	Decatur	\$ 8,500,000	0
River City Sales, Inc.	Decatur	\$ 175,000	0
Sonoco Products	Hartselle	\$ 6,500,000	28
Tru-Line Manufacturing	Decatur	\$ 150,000	0
United Launch Alliance	Decatur	\$ —	50
Valley Rubber	Falkville	\$ 606,000	15
*TOTAL Expansions:	24		
*TOTAL Investment & Jobs:		\$ 370,408,094	217
*MORGAN COUNTY TOTALS:	26	\$ 560,308,094	402

***Due to confidentiality, some jobs and investment figures are not included individually, but the final totals reflect all.**

Morgan County Economic Development Association BOARD OF DIRECTORS 2010-11

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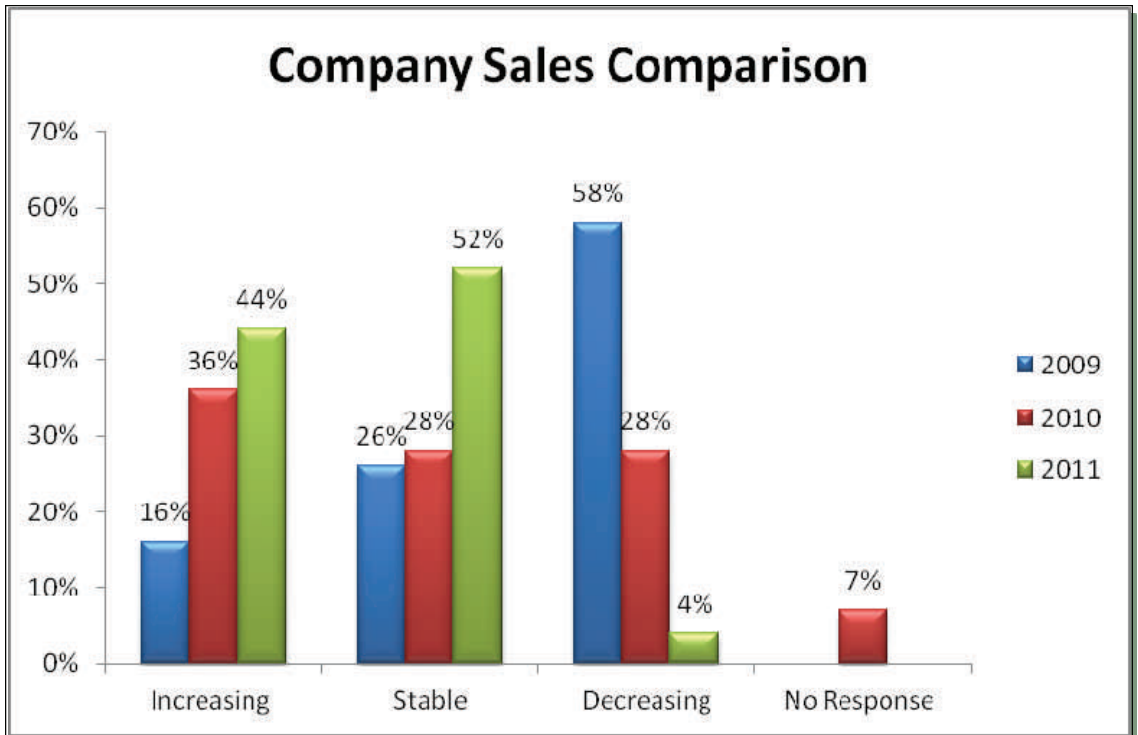
Existing Industry Visits Indicate Positive Growth

Each year MCEDA facilitates our Existing Industry Visitation program by meeting with plant managers at facilities throughout the county. Our 2011 visits were completed in August, with 26 companies participating in the program.

Several positive indicators were seen in the responses to questions posed during the visits. For example, two-thirds of companies surveyed plan to expand within the next three years, up from less than half in 2010. Many industries requested information about incentives and tax abatements for expanding industries. Also, company

sales have increased and reports of decreasing sales were almost non-existent (see graph).

If you would like a copy of this report, please call our office at 256-353-1213.



Workforce Development Partnership Solidified



careerpathway.info

For several years, MCEDA and the Decatur-Morgan County Chamber of Commerce have collaborated on workforce development initiatives. The hallmark of this partnership is the **careerpathway.info** website and the corresponding Resource Guide and Matrix. Since the website's launch, there have been over 6,200 visits to the site, and the Resource Guide and Matrix helps businesses and individuals locate service providers for their workforce development needs.

This Fall, the partnership between the Chamber and MCEDA was strengthened. Mary Ila Ward's company, Horizon Point Consulting, Inc., will now serve as a single workforce development provider for both the Chamber and MCEDA.

Current initiatives in workforce development are focusing on updating the website, Resource Guide and Matrix, increasing our social media presence through Facebook, and formulating a strategic workforce development plan. The strategic plan will look at workforce data and other information sources to determine which initiatives the partnership will focus on.

Based on a study conducted by MCEDA and the Chamber in 2010 that examined workforce needs for the next 5-10 years, many industries cited difficulty finding technicians, skilled trades, industrial maintenance, machining and engineering talent. Almost 1,000 openings were anticipated in these fields in the next 5-10 years. The strategic plan will look at issues such as this and formulate ways to meet industry needs. For example, the current Career Coaches program which seeks to educate high school and middle school students about in-demand jobs in the area is a tool for solving this problem. The strategic plan will look at ways to continue to promote and fund programs such as this that are targeting specific areas of need.

As the economy recovers and the multiple economic development projects and expansions that have been announced in Morgan County this year come to fruition, the demand for skilled labor will increase. MCEDA is focused on thinking long-term to help our existing and future industries find the skilled labor that they need to continue to grow and expand in our community.

2010-2011 MCEDA Membership

We would like to thank our new and renewing members that invest in our organization throughout the year. We appreciate your support and look forward to working with you in the future.

3M Company

AFC, Inc.

Air Products & Chemicals, Inc.

Alabama Association of Employers

Alabama Ladder Co Inc.

Alliance Sand & Aggregates, LLC

AlphaPet Inc.

American Midstream Partners, LP

AT & T Alabama

Automatic Screw Machine Products

Bank Independent of Decatur

Bank Independent of Hartselle

Barge, Waggoner, Sumner, & Cannon

Barloworld Handling

Blackburn, Maloney & Schuppert, LLC

BP - Decatur Site

Brown Recycling & Manufacturing

Bud's Stores

Bunge North America, Inc.

Byrd Maintenance Services, Inc.

Byrd, Smalley & Adams PC

C&L Wood Products, Inc.

Calhoun Community College

City of Decatur

City of Hartselle

Compass Bank

Cook's Pest Control, Inc.

Corporate Warehouse Services

Corum's Building & Farm Center

CR Compressors LLC

Mr. I.C. Craig, Jr.

DCA Ready Mix

Decatur Career Center

Decatur Coca-Cola Bottling Company

Decatur Corridor, Inc.

Decatur Daily

Decatur General Foundation

Decatur General Hospital

Decatur-Morgan County Chamber of
Commerce

Decatur-Morgan County Convention &
Visitors Bureau

Decatur Printing Company, Inc.

Decatur Utilities

Del Monte Pet Products

DHS Systems LLC

DRC Properties

Dunn Building Company, LLC

Durango Partners, Inc.

Early Services, Inc.

Eddie Preuitt Ford, Inc.

ENERSOLV

Eva Bank

Eyster, Key, Tubb, Roth, Middleton &
Adams

Fite Building Company, Inc.

Mr. Lynn Fowler

FSI - Fleet Services Inc.

Gateway Commercial Brokerage, Inc.

General Electric Company

Gobble-Fite Lumber Company, Inc.

Goss Electric, Inc.

Great Southern Engineering

Greater Morgan County Homebuilders

Harris, Caddell and Shanks

Hartselle Area Chamber of Commerce

Hartselle Development Board

Hartselle Medical Center

Hartselle Utilities

Hexcel Corporation

Holiday Inn Hotel & Suites - Decatur

Hutto Printing

Hyosung USA, Inc.

ITC-AL, LLC

J&M Signs

Jimmy Smith Jewelers

JIT Industries, Inc.

Joe Wheeler EMC

Kinder Morgan - Decatur River Port

Lakeland Industries, Inc.

Lawrence County Chamber of
Commerce

Lynn Layton Chevrolet

Magic Steel Sales LLC

Matthews Industries, Inc.

MICOR Industries, Inc.

Morgan County Commission

National Packaging Co., Inc.

NEO Industries (Alabama), Inc.

Nichols Aluminum Alabama

Nowlin Development Company, Inc.

Nucor Steel Decatur, LLC

Office Interiors by OSCO, Inc.

Parkway Medical Center

Peck Funeral Home

Peoples Bank

Pepsi-Cola Decatur

Polyplex USA, LLC

Premier System Integrators

Pro-Air Services, Inc.

Progress Bank and Trust

Pugh Wright McAnally Inc.

RBC Bank

Red Sage Communications

Regions Bank

Renasant Bank

Rural Morgan County ID Board

S&ME

Sartain Ford, Inc.

Sextons, Inc.

S.S. Nesbitt & Company, Inc.

Sue-Jac, Inc.

Tanksley Machine and Tool, Inc.

Tennessee Valley Recycling, LLC

Tennessee Valley Training Center

Terracon

Mr. Wally Terry

Thompson Tractor Company, Inc.

Toray Carbon Fibers America, Inc.

Toray Fluorofibers (America), Inc.

Town of Eva

Town of Falkville

Town of Somerville

Town of Trinity

TTL, Inc.

United Launch Alliance

Valley Budweiser

Valley Rubber, LLC

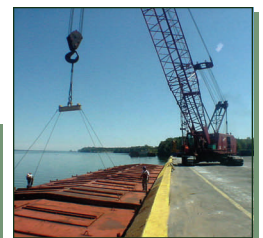
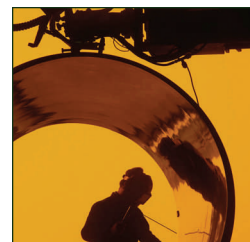
Mr. Andy Vest

Wayne Farms

Wells Fargo

Willo Products Company, Inc.

***New Members since Oct. 2010**



2011 Industry Appreciation Golf Tournament and Dinner

MCEDA held its 17th Annual Industry Appreciation Golf Tournament on September 22, 2011 and Dinner on September 29, 2011. The golf tournament was held at Decatur Country Club and the dinner was held at Rhodes Ferry Park. There were around 70 golfers and 150 guests in attendance at the dinner.

A special thank you to all our sponsors for helping make this event possible. We would not be able to have such a successful event without your support. Thank you!

Golf Tournament Sponsors

Golf Hole Sponsors

Byrd, Smalley & Adams, PC
Decatur Utilities
DCA Ready Mix
Renasant Bank
Thompson Tractor Company

Hole-In-One Sponsor

Lynn Layton Chevrolet

Longest Drive Sponsor

Toray Carbon Fibers America, Inc.

Lunch Sponsor

Peoples Bank of Alabama

Drink Sponsors

Pepsi-Cola Decatur
Valley Budweiser
American Midstream Partners LP - donated koozies

Dinner Sponsors

Gold Dinner Sponsors

AirTran & Huntsville International Airport
American Midstream Partners LP
Bunge North America, Inc.
Decatur Corridor
Fite Building Company
Harris, Caddell and Shanks PC
Nucor Steel Decatur, LLC
MIW Industrial Park and Upstate Commercial Park

Silver Dinner Sponsors

Barge, Waggoner, Sumner and Cannon, Inc.
Decatur-Morgan County Convention and Visitors Bureau
Decatur Utilities
Hartselle Medical Center
Parkway Medical Center
Progress Bank and Trust
Red Sage Communications
S.S. Nesbitt & Company, Inc.
Town of Trinity
Valley Rubber

Bronze Dinner Sponsors

Corum Building and Farm Center
FSI-Fleet Services Inc.
S&ME Inc.
Terracon

Drink Sponsor

Pepsi-Cola Decatur

Prize Sponsors

3M - goody bags filled with 3M products for everyone
AirTran & Huntsville International Airport - \$500
AirTran Ticket Voucher
Holiday Inn Hotel & Suites, Decatur - One night complimentary suite
Jimmy Smith Jewelers - \$100 Jimmy Smith Jewelers gift certificate
Pepsi-Cola Decatur - Case of Pepsi products each month for a year
S&ME Inc. - (2) Reusable bags with coolers and cups

Golf Tournament Winners

First Place Team

Mark Bradshaw, J. Robert Fite, Anthony Rea and
Bill Weaver

Second Place Team

Jim Garber, Mike Gerstman, Andy Lasch and Jeremy Seal

Third Place Team

David Hendrixson, Bryan Pickett, Dusty Sims and
Skip Thompson

Longest Drive - J. Robert Fite

Closest to the Pin - John Pylant

Polyplex Selects Decatur as New Home

Decatur was selected as the site of Polyplex USA's new manufacturing plant that is expected to create employment for approximately 150.

Polyplex, a global leader in high performance plastic films (polyester and polypropylene) is focused on end-use market for the flexible packaging and industrial applications, and has manufacturing facilities in India, Thailand and Turkey. The planned investment in Phase-I will include a high speed 8.7 meter wide thin gauge Polyester film line, with an annual capacity of 30,000 MT and feedstock resin plant of 60,000 MT. The investment outlay in Phase-I is \$ 110 million and it will create employment for about 100 people. The plant is expected to be operational by Q3, 2012. Polyplex has plans to expand this facility in Phase-II with another PET film line at an investment of \$ 75 million, which will create an additional 50 jobs. Together the Alabama facility will be Polyplex's largest capital investment in any single location. For more information, visit www.polyplex.com.



Governor Robert Bentley, ADO Director Greg Canfield, Senator Arthur Orr with Chairman of Polyplex Corporation Ltd., Sanjiv Saraf, & other members of the Polyplex recruitment team



Polyplex's new site, located in Mallard Fox Creek Industrial Park; Thank you to the City of Decatur & the Morgan County Commission for helping clear the way for construction to begin

Rebuilding and Repairs After the April 27th Tornadoes

Rebuilding and repairs have been underway since the tornadoes swept across Morgan County on Wednesday, April 27, 2011. Over 12,000 workers at roughly 35 of the 157 industries in Morgan County were affected by the tornadoes that wreaked havoc across the county. Along with the power infrastructure, several industries in Mallard Fox Creek Industrial Park sustained damage.



Independence Tube after the tornadoes swept across the State



Rebuilding is underway at Independence Tube

Independence Tube received the most damage to their facility. Thank you to Decatur Utilities, Hartselle Utilities, Joe Wheeler EMC and TVA for restoring power so quickly.

We also are thankful that Independence Tube chose to rebuild here in Morgan County.



MORGAN COUNTY, ALABAMA
ECONOMIC DEVELOPMENT ASSOCIATION

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Ben Peck joined Morgan County Economic Development Association and Decatur-Morgan County Port Authority as Project Manager



In August, Morgan County Economic Development Association and Decatur-Morgan County Port Authority announced the hiring of Ben Peck as Project Manager. Peck oversees the development of the new Morgan Center Business Park and helps manage the Decatur-Morgan County public port facilities along the Tennessee River. He also helps with the attraction of and assistance to domestic and international businesses as well as coordinating and implementing programs and projects that support commercial, office, industrial and port developments.

Most recently, Peck worked in Tuscaloosa for O'Conner Construction Management as a Project Engineer. He managed project costs and insured change order validity for the new Tuscaloosa Federal Building, approximately a \$50 million project. Peck has also worked as a Research Assistant for the University of Alabama and he interned for Golden & Associates Inc., out of Birmingham.

Jeremy Nails, President and CEO, stated, "We are pleased to have Ben join our team. His background in Civil Engineering and Construction Management will allow us to move forward with the development of the Morgan Center Business Park, and with other programs and projects we have in the pipeline. We look forward to Ben helping us achieve our goals and objectives, now and in the future."

Peck, a Hartselle native, received his Bachelor of Science degree in Civil Engineering with a minor in Construction Engineering and his Masters of Science degree in Civil Engineering from the University of Alabama. He is a member of the Associated Builders and Contractors

and the Decatur Kiwanis Club.