



# MCEDA Annual Report 2011-2012

## Morgan County Economic Development Association

**MCEDA**  
MORGAN COUNTY, ALABAMA  
ECONOMIC DEVELOPMENT ASSOCIATION

### Morgan County's New & Expanding Industry

During fiscal year 2011-2012, October 2011 to September 2012, Morgan County had one new industry, 16 non-confidential expansions and sixteen confidential expansions or equipment upgrades announced for a total of **\$413,833,450** and **301 new jobs**. \*See chart below.

Morgan County is a consistent leader in Alabama in existing industry expansion and is currently home to 154 industries, including 16 Fortune 500 companies and nine Global 500 companies. Based on MCEDA's 2011 calendar year numbers, the Alabama Development Office ranked Morgan County #2 in the State for expanding investment and #3 for overall investment.

With the economic downturn behind us, our companies are moving forward and hopefully this is just the beginning of continued growth in Morgan County!

<u>NEW COMPANIES</u>	<u>CITY</u>	<u>INVESTMENT</u>	<u>JOBS</u>
Jemison-Demsey	Decatur	\$ 28,000,000	28
<b>TOTAL New Companies:</b>	<b>1</b>		
<b>TOTAL Investment &amp; Jobs:</b>		<b>\$ 28,000,000</b>	<b>28</b>
<u>EXPANDING COMPANIES</u>	<u>CITY</u>	<u>INVESTMENT</u>	<u>JOBS</u>
3M Company	Decatur	\$ 11,600,000	2
Byco Plastics	Decatur	\$ 150,000	3
Daikin America	Decatur	\$ 9,000,000	25
Feralloy Corp.	Decatur	\$ 7,750,000	13
Gavilon Grain	Decatur	\$ 6,000,000	8
Hexcel Corporation	Decatur	\$150,500,000	35
J & M Signs	Decatur	\$ 5,000	0
Lakeland Industries	Decatur	\$ 120,000	2
Micor Industries	Decatur	\$ 3,100,000	40
Nucor Steel Decatur	Decatur	\$ 43,000,000	8
Precision Machine Service	Decatur	\$ 200,000	2
Sue-Jac	Decatur	\$	25
Tanksley Machine	Decatur	\$ 600,000	3
Toray Carbon Fibers	Decatur	\$ 97,000,000	43
United Launch Alliance	Trinity	\$	75
Yates Industries	Decatur	\$ 2,900,000	11

**\*TOTAL Expansions:** 32  
**\*TOTAL Investment & Jobs:** \$ 385,833,450 273

**\*MORGAN COUNTY TOTALS:** 33 \$ 413,833,450 301

**\*Due to confidentiality, some jobs and investment figures are not included individually, but the final totals reflect all.**

#### Morgan County Economic Development Association

##### BOARD OF DIRECTORS 2011-12

EDDIE ALLEN	GARY LIVINGSTON
KEVIN CORUM	ARTHUR ORR
SONNY CRAIG	DEE PROCTOR
LYNN FOWLER	BRITT SEXTON
BOB FRANCIS	JOHN SEYMOUR
TRUDY GRISHAM	WALLY TERRY
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#### Morgan County Economic Development Association

##### EMERITUS BOARD OF DIRECTORS

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##### BOARD OF DIRECTORS 2011-12

LARRY BENNICH  
HARVEY PRIDE, JR.  
DEE PROCTOR  
JIMMY RAY SMITH

#### MCEDA Port Authority STAFF

JEREMY NAILS • PRESIDENT AND CEO  
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CINDY VINSON • RESEARCH ADMINISTRATOR

KAYLA RIGGS • MARKETING AND MEMBERSHIP

CAROLYN POOVEY • FINANCIAL AFFAIRS

## Workforce Development is HOT!



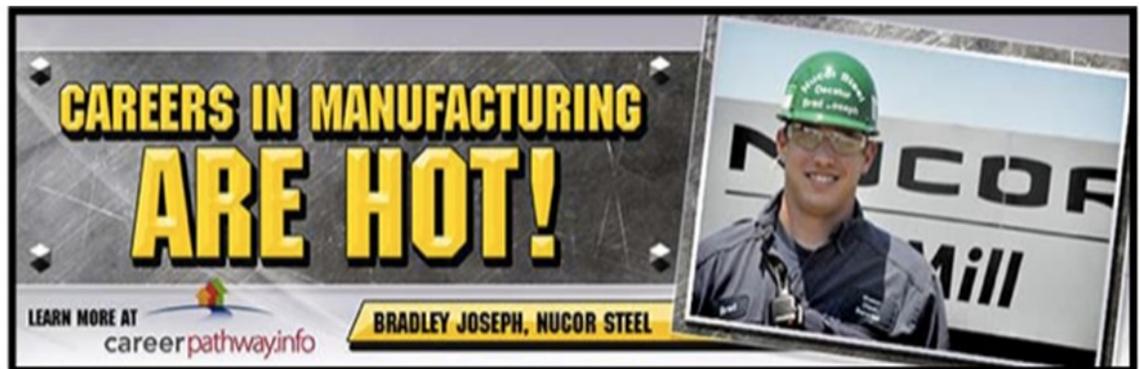
careerpathway.info

more about Brad's story as well as others by visiting the "Hot Jobs" tab on the Career Pathway site. Future plans for the career profiles include a Hot Jobs! 2013 calendar to be given to all school teachers in Morgan County. In partnership with the schools, we will use these profiles to create awareness and interest among our students to prepare them to fill in-demand jobs in our area.

Through increased communication and promotion efforts, our Career Pathway Facebook page has seen over 100% growth in "Likes" this year and an average of 10 new job openings posted each month. There were over 2,600 visits to the www.careerpathway.info site this year, with 75% of this traffic coming from new visitors. Since the website launch, approximately 10,000 people have visited the site.

The Workforce Development Resource Guide and Matrix can also be downloaded from the careerpathway.info site, which was updated this fall. The Guide and Matrix pinpoint where industries can go to receive workforce development help through various local providers. Business and industry can also post job openings on the site and Facebook page free of charge. Please send any postings you have to miw@mceda.org.

- 2,600 visits this year to careerpathway.info.
- 75% of this year's visits were from new visitors.
- 10,000 visits to the site since it launched.



## Polyplex and Bunge Updates

Polyplex now employs 63 individuals in Decatur and plans to meet their commitment of 100 by the end of December. Recently Polyplex purchased an Austell, Ga. based company, Scholle's Vacumet Plastics Division. Vacumet made flexibles, bag-in-box packaging, aseptic processing, filling technology and dispensing solutions. Bunge's new packaging plant is nearing completion. Recently the company has been advertising employment opportunities to fill approximately 50 new jobs at this facility.



Bunge's new packaging plant located on Church Street.

## Morgan Center Business Park Awarded AdvantageSite Designation

The Morgan Center Business Park has been awarded an Alabama AdvantageSite designation. This is the first designation received for Morgan County. The Morgan Center is one of 42 sites in Alabama with this designation. AdvantageSite is an industrial site preparedness program designed to make Alabama more competitive for companies considering relocating to the state. Designation requirements include factors such as the organization being able to provide documentation on a proposed industrial site, data on ownership and control, environmental and geotechnical conditions, and infrastructure status. The site must also meet size, zoning and accessibility requirements.



## 2011-2012 MCEDA Membership

We would like to thank our new and renewing members that invest in our organization throughout the year. We appreciate your support and look forward to working with you in the future.

3M Company  
 AFC, Inc.  
 Air Products & Chemicals, Inc.  
 Alabama Ladder Company Inc.  
**Alabama Technology Network**  
 Alliance Sand and Aggregates, LLC  
 AlphaPet Inc.  
 American Midstream Partners, LP  
 Automatic Screw Machine Products Co.  
 Bank Independent of Decatur  
 Bank Independent of Hartselle  
 Barge, Waggoner, Sumner, and Cannon, Inc.  
 Barloworld Handling  
**Big Spring Environmental, LLC**  
 Blackburn, Maloney & Schuppert, LLC  
**Boeing Defense, Space and Security**  
 BP Decatur Site  
 Brown Recycling & Manufacturing  
 Bunge North America, Inc.  
 Byrd Maintenance Services, Inc.  
 Byrd, Smalley & Adams PC  
 C & L Wood Products, Inc.  
 Calhoun Community College  
 City of Decatur  
 City of Hartselle  
 Compass Bank  
 Cook's Pest Control, Inc.  
 Corporate Warehouse Services  
 Corum's Building & Farm Center  
**Daikin America, Inc.**  
 DCA Ready Mix  
 Decatur Career Center  
 Decatur Coca-Cola Bottling Company  
 Decatur Corridor Inc.  
 Decatur Daily  
 Decatur Morgan Hospital Foundation  
 Decatur Morgan Hospital  
 Decatur Printing Company, Inc.  
 Decatur Utilities  
 Decatur-Morgan County Chamber of Commerce  
 Decatur-Morgan County CVB  
 Del Monte Pet Products  
 DHS Systems LLC

Dunn Building Company, LLC  
 Durango Partners, Inc.  
 Early Services, Inc.  
 Eddie Preuitt Ford, Inc.  
 ENERSOLV  
 Eva Bank  
 Eyster, Key, Tubb, Roth, Middleton & Adams  
 Fite Building Company, Inc.  
 FSI - Fleet Services Inc.  
 Gateway Commercial Brokerage, Inc.  
 General Electric Company  
 Gobble-Fite Lumber Company, Inc.  
 Goss Electric, Inc.  
 Great Southern Engineering  
 Harris, Caddell and Shanks  
 Hartselle Area Chamber of Commerce  
 Hartselle Development Board  
 Hartselle Utilities  
 Hexcel Corporation  
 \*HOAR Program Management  
 Holiday Inn - Decatur  
 Hutto Printing  
 Hyosung USA, Inc.  
 ITC-AL, LLC  
 J & M Signs  
 Jimmy Smith Jewelers  
 JIT Industries, Inc.  
 Joe Wheeler EMC  
 Kinder Morgan - Decatur River Port  
 Lakeland Industries, Inc  
**Limestone Building Group**  
 Lynn Layton Chevrolet  
 Lynn Layton Ford  
 Magic Steel Sales LLC  
 Matthews Industries, Inc  
 MICOR Industries, Inc.  
 Morgan County Commission  
 Mr. Andy Vest  
 Mr. I. C. Craig, Jr.  
 Mr. Lynn Fowler  
 National Packaging Company, Inc.  
 NEO Industries (Alabama), Inc.  
 Nichols Aluminum Alabama  
 Nowlin Development Company, Inc.

Nucor Steel Decatur, LLC  
 Office Interiors by OSCO, Inc.  
 Peck Funeral Home  
 Peoples Bank  
 Pepsi Cola Bottling Company  
 Petroleum Sales, Inc.  
 PNC Bank  
**Polyplex USA, LLC**  
 Premier System Integrators  
 Pro-Air Services, Inc.  
 Progress Bank and Trust  
 Pugh Wright McAnally Inc.  
 Red Sage Communications Inc.  
 Regions Bank  
 Renasant Bank  
 Rural Morgan County ID Board  
 S & M E  
 S.S. Nesbitt & Company, Inc.  
 Sexton, Incorporated  
 Sue-Jac, Inc.  
 Tanksley Machine and Tool, Inc.  
 Tennessee Valley Recycling, LLC  
 Tennessee Valley Training Center  
 Terracon/Gallet  
 Thompson Tractor Company, Inc.  
 Toray Carbon Fibers America  
 Toray Fluorofibers (America), Inc.  
 Town of Eva  
 Town of Falkville  
 Town of Somerville  
 Town of Trinity  
 TTL, Inc.  
 United Launch Alliance  
 Valley Budweiser  
 Valley Rubber, LLC  
 Wayne Farms  
 Wells Fargo  
 Willo Products Company, Inc.  
**Yates Constructors, LLC**  
**New Members since Oct. 2011**  
 \*New Members since Oct. 2012



## 2012 Industry Appreciation Golf Tournament and Dinner

MCEDA held its 18th Annual Industry Appreciation Dinner on September 20, 2012 and Golf Tournament on September 27, 2012. The dinner was held at Ingalls Harbor Pavilion Meeting and Event Center and the golf tournament was held at Decatur Country Club. There were around 80 golfers and 152 guests in attendance at the dinner.

*A special thank you to all our sponsors* for helping make this event possible. We would not be able to have such a successful event without your support. Thank you!

### Dinner Sponsors

#### **Gold Sponsors**

Tanksley Machine & Tool, Inc.  
Fite Building Company  
Progress Bank  
Sexton Inc.  
Durango Partners Real Estate  
Decatur Corridor Dev. Inc.  
Valley Rubber  
Nucor  
Pugh Wright McAnally, Inc.  
Decatur Utilities  
Harris, Caddell & Shanks, P.C.  
Bunge  
Decatur Morgan Hospital

#### **Silver Sponsors**

Del Monte Foods  
Barge, Waggoner, Sumner & Cannon, Inc.  
Red Sage Communications, Inc.  
Town of Trinity  
S.S. Nesbitt

#### **Bronze Sponsors**

S & ME  
FSI Fleet Services Inc.  
Terracon/Gallet  
Corum's Building & Farm Center  
National Packaging Co.  
Hyosung USA

#### **Drink Sponsor**

Pepsi Cola Decatur

#### **Prize Sponsors**

Huntsville International Airport - \$500 airline voucher  
Holiday Inn & Suites - 1 night complimentary suite  
Jimmy Smith Jewelers - Jimmy Smith Jewelers clock  
Pepsi Cola Decatur - Case of Pepsi each month for a year  
3M - Three 3M product boxes

### Golf Tournament Sponsors

#### **Golf Hole Sponsors**

Peoples Bank of Alabama  
Byrd, Smalley & Adams, P.C.  
Pugh Wright McAnally, Inc.  
Thompson Tractor Company  
S & ME  
Limestone Building Group  
Dunn Building Co.

Decatur Utilities  
Terracon/Gallet  
BP Decatur Site  
Renasant Bank  
Decatur Corridor Dev. Inc.

#### **Hole-In-One Sponsor**

Lynn Layton Chevrolet

#### **Longest Drive Sponsor**

Toray Carbon Fibers America, Inc.

#### **Lunch Sponsor**

Daikin America

#### **Drink Sponsors**

Pepsi Cola Decatur

### Golf Tournament Winners

#### **First Place Team**

Ira Jones, Andy Lasch, James Milligan and Sammy Dean

#### **Second Place Team**

J. Robert Fite, Jim Jones, Jerry Hosokawa, Clint Hilton

**Longest Drive** Jim Garber

#### **Third Place Team**

Jim Garber, Larry Bennich, Brad Smith and Mike Lopez

#### **Best Effort Team**

Darren Tucker, Mike Yambreck, Kerrick Whisenant & Jeremy Jess

**Closest to the Pin** Joe Britnell

## Existing Industry Visits Indicate Increase in Expansion Plans

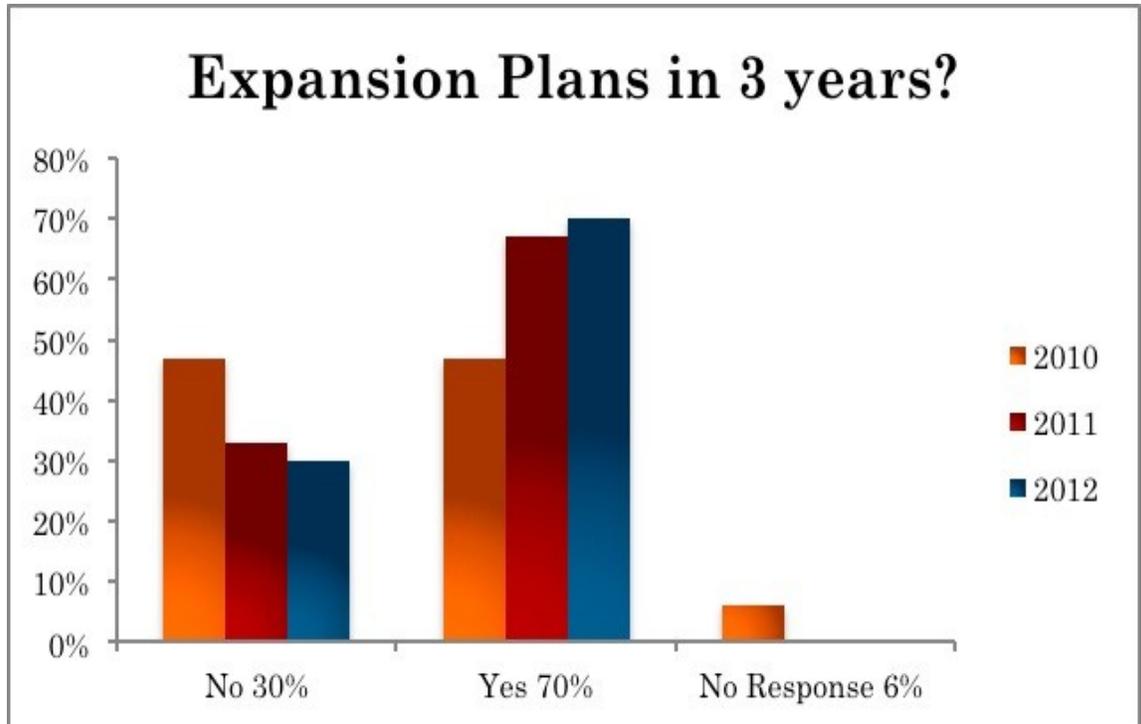
Each year MCEDA facilitates our Existing Industry Visitation program by meeting with plant managers at facilities through the county.

Our 2012 visits were completed in July, with 46 companies participating in the program.

Several positive indicators were seen in the responses to questions posed during the visits. Seventy percent of companies surveyed plan to expand within the next three years. This percentage has steadily risen over the last three years.

Because existing industry growth is vital to economic success, MCEDA has increased its efforts to follow up with these companies to support their expansion plans and

ensure that they are able to take advantage of all tax and business incentives available to qualifying expanding industries. Half a dozen companies during the interview process this year were sent information on tax abatements and incentives for expanding industries. If you would like a copy of this report, please call our office at 256-353-1213.



## Morgan Center Business Park Celebrates Completion of Phase I

The Morgan Center Business Park in Hartselle, AL has completed Phase I construction and marked its grand opening with a ceremonial ribbon cutting November 1<sup>st</sup>.

Phase I of the Morgan Center began with a ceremonial groundbreaking in November 2009 and construction on the 135 acres followed in July 2011. The project included a major water and wastewater extension project as well as the construction of a new entrance feature, road, landscaping and full utility improvement throughout the park. This multi-phase development provides excellent location opportunities for advanced manufacturing, office and logistics facilities as well as high-tech industries looking to locate in the southeast United States.



"This project represents many years of hard work and a vision to create a new first-class business park," said Jeremy Nails, president and CEO for Morgan County Economic Development Association. "This park will be the catalyst for the creation of new jobs and investment in Morgan County for many years to come." The Morgan Center Business Park has been a joint effort between the seven municipalities within Morgan County, the Morgan County Commission and the Decatur-Morgan County Port Authority which make up the Cooperative District. This is the second project that the members have worked together on, the first being the successful development of Mallard-Fox Creek Industrial Park located in Decatur, AL.



## MORGAN COUNTY, ALABAMA

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Web: [www.mceda.org](http://www.mceda.org)

### **Kayla Riggs joined Morgan County Economic Development Association as Marketing, Communications and Membership Coordinator**



In June, Morgan County Economic Development Association announced the hiring of Kayla Riggs. Kayla is responsible for planning, development and implementation of all the organization's marketing strategies, marketing communications, public relations activities and membership initiatives both externally and internally. She also oversees the development and implementation of support materials in the area of marketing, communications and membership development.

Most recently, Riggs worked for The Decatur Morgan County Convention & Visitors Bureau as the Director of Special Events and Sports Marketing. She assisted in the efforts to attract and maintain new and existing sporting events to Decatur and Morgan County. She also served as a liaison to special events and civic organizations in Morgan County.

Jeremy Nails, President and CEO, stated, "We are pleased to have Kayla join our team. Her communication and presentation skills along with her marketing background and experience planning events will support MCEDA's continued efforts to aggressively market Morgan County to potential and existing businesses and industries."

Originally from Moulton and a graduate of Lawrence County High School, Riggs has a Bachelors of Science degree in public relations and a minor in public communications from the University of North Alabama. She is a member of the Decatur Junior Chamber. She resides in Neel with her husband, Brett and their three year old son, Camden. She and her husband are expecting their second child, a daughter, in the spring.